

OLEH KRACHUN
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Professional Summary:

Results-oriented professional economist with over 20 years of experience and a proven track record in areas of project management, coordination, planning and providing support in business/enterprise administration and operations.

QUALIFICATIONS, KNOWLEDGE, SKILLS AND ABILITIES:

Professional Skills:

- Diversified professional background comprised of work experience, professional training and knowledge with demonstrated ability to provide comprehensive support to the management team including planning, coordination and providing effective economic management
- Proven hands on experience and ability to conduct research, monitor data, analyze information and prepare reports and plans to resolve economic and business problems and develop models to analyze, explain and forecast economic behaviour and patterns
- Ability to provide professional advice on a wide variety matters such as finance, accounting and financial reporting, fiscal policy, enterprise trade, labour and industrial markets and trends
- Experience in enterprise management specializing in research, price determination, information management and marketing within budget constraints

Computer & Technical Skills:

- Computer literate; able to use various software applications including Microsoft Office Suite including Word, Excel, and Outlook;
- Experience using a variety of office equipment including: computers, fax, copier, scanner, and multi-line phone system; able to trouble shoot and correct problems quickly

Communication and other Skills:

- Present a positive and pleasant demeanor in order to represent the company positively when interacting with management, co-workers, customers and the general public
- Able to work collaboratively in a team environment or independently
- Demerit and claims free driver license
- Creative problem solver who is able to develop and implement effective solutions while taking into consideration feedback of all parties
- Languages: Russian, Ukrainian and English
- Outstanding leadership, communication, time management, organizational and interpersonal skills
- Known for initiative and willingness to accept responsibility: demonstrated expertise and ability to meet deadline commitments with professional accuracy and discretion
- Detail-oriented and diligent team member who is very effective in achieving established goals
- Ability to relate to individuals from different backgrounds and maintain positive working relationships with clients/customers, team members and superiors
- Continually demonstrate the ability to adapt quickly and maintain productivity
- Enthusiastic team member who is very effective in establishing and achieving goals and objectives

PROFESSIONAL/WORK EXPERIENCE:

August 2006 – Present

FIRST CATEGORY ECONOMIST AND GROUP MANAGER
Scientific-Industrial Complex Gas Turbine Building
Nikolaev, Ukraine

- Monitoring and analysis of gas pipe and energy markets
- Conduct negotiations and business communication
- Price establishment and corrections/modifications of the products of offered by the enterprise

- Preparation of specifications and proposal preparation for potential customers
- Conduct research and develop models to analyze, explain and forecast economic behaviour and patterns, and devise methods for collection and analysis of data
- Forecast production and consumption of specific products and services based on records of past production and consumption and general economic and industry-specific conditions
- Prepare forecasts of income and expenditure, interest rates and exchange rates
- Analyze factors which determine economic growth and advise on increase economic activities
- Analyze factors which determine labour force participation, employment, wages, unemployment and other labour market outcomes
- Study mathematical formulae and statistical techniques and apply them to the testing and quantifying of economic theories and the solution of economic problems
- Monitor economic data to assess the effectiveness, and advise on the appropriateness, of monetary and fiscal policies
- Examine problems related to the economic activity of individual companies
- Examine financial methods, production costs and techniques and marketing policies to recommend possible improvements
- Examine statistical data on the exchange of goods and services
- Forecast production and consumption of renewable resources and supply, consumption of resources
- Conduct research on market conditions in local, regional and national area to set sales and pricing levels for goods and services, to assess market potential and future trends and to develop business strategies
- Monitor regional and local economic trends
- Transferred to the Marketing Department of Innovative Projects in 2010
- Received financial bonus for excellence in performing work duties

June – August 2006

ENGINEERING GROUP MANAGER

Responsible for management of project changes and control of the Personnel Management Department
Service Center “Metallurg”, Nikolaev, Ukraine

- Formed project risk portfolio
- Project completion control with risk consideration and mitigation
- Perform other duties when required

2000 – 2006

2nd CATEGORY ECONOMIST

Marketing and Contract Negotiation Department
State Enterprise Zoria-Mashproekt, Nikolaev, Ukraine

- Developed methodology of price establishment for products
- Calculation of production costs and price comparison
- Structural price analysis of the products
- Financial planning and control for compliance with the established financial plan

1997 – 2000

ECONOMIST OF ECONOMIC PLANNING DEPARTMENT

State Enterprise Mash Proekt, Nikolaev, Ukraine

- Develop and control of enterprise plans
- Analysis of actual expenditures in accordance with project milestones
- Analysis of enterprise's profitability
- Development and formation of order portfolio for planning purposes
- Statistical reporting
- Calculation of production costs of products based on cost estimates related to general and departmental production
- Monitored completion of orders (related to production, financial and sales objectives)

1993 - 1997

ECONOMIST

Alliance Mercury Limited Liability Company
Nikolaev, Ukraine

- Monitored and controlled movements of financial resources
- Analysis of market trends and possibilities of sales increase
- Filing taxes as required by tax forms

EDUCATION AND TRAINING:

March 2014

DRYWALL INSTALLER'S CERTIFICATE

Postsecondary Professional Vocational Technical College No. 2, Kherson, Ukraine

- Construction systems developed by KNAUF Company
- Dry mixtures of KNAUF company for finishing work
- "Warm Wall Construction" in accordance with KNAUF Methodology
- Pouring floors by KNAUF Company

1991 – 1996

ECONOMICS DIPLOMA

Ukrainian State Marine Technical University, Mykolaiv, Ukraine

Specialty: Engineer-Economist

Qualification: Production Management

COMMUNITY INVOLVEMENT, INTERESTS AND HOBBIES:

- Skiing, fishing, computer

REFERENCES:

Available upon request.